

Clear thinking, straight talking that delivers effective outcomes to complex problems



Advisory

Advisory delivers independent IT advice and recommendations to help DXC customers achieve their strategic objectives by delivering tailored guidance and actionable recommendations to enable transformational change, and overcome challenges that are holding back IT.

A challenge faced and a challenge solved

A U.S. based worldwide Travel company faced a crossroads in their journey to modernize their IT application estate to tackle three business imperatives – latency in their Asian markets, platform stability, and a doubling in core business volumes every 18 month. Mounting technical debt was leading to a cliff-like threat to service delivery. These challenges led to reduced confidence in technology operations and their fit for the future.

DXC's Advisory services were brought in to address the challenges and bring back confidence back in its technology operations. A strategy needed to be created that defined the future state, accelerated the schedule of modernization, and align the technology leadership behind the vision.

In order to accomplish this, DXC Advisory performed these foundational steps:

- Rapid validation of the real issues affecting stability by collection of information from stakeholders and validating with supporting empirical data.
- Clarification of the business goals and constraints across the organization.
- A detailed subject matter review of the network architecture and strategic plans.
- A robust challenge to existing assumptions and leadership decisions supported by data.

VC Advisory used its data-driven analysis to identify key issues, and its deep IT expertise to develop recommend actions for the customer:

- A new network architecture was created that could support business volumes and needs.
- The available skills and resource availability led to a major technical decision being reversed, with the simultaneous adoption of a far superior implementation schedule and actionable short, medium and long-term plan.

Customer outcomes

- Solutions to specific challenges that held back IT from delivering on its service commitments
- Practical actions to accelerate progress of the customer's journey
- Identification of new business value that IT can produce
- Solutions that were tailored to the customer's business imperatives

The integrated ecosystem established by DXC's Advisory offering led to CEO approval for not only the network plan, but key areas of adjacent development in application strategy, operating model and infrastructure modernization.

Why VC?

- The combination of people, process, and technology provided the client with unique capabilities across governance, orchestration, visibility, and transparency
- Our capabilities will accelerate their multi-year, multi-supplier program to migrate applications to the public cloud and exiting data centers while reaping significant financial benefits

Advisory is the catalyst to Modernization and true Transformation

DXC Advisory expands the arena of discussions that lead to opportunities, develops strategic solutions by stitching together the family of DXC offerings, ensuring their fit in the larger context of the customer's challenges, and create successful outcomes with the customer stakeholders.

By leveraging Advisory capabilities alongside other DXC offerings, we are able to help customers address their strategic problems, ensuring they are delivering the outcomes and value that their business needs and expects.

Advisory tackles three challenges that customers want answered:

- **What should be my Strategic Direction?** Where customers want a future state that is different. They want significant change because they believe their current state is not appropriate, and they need help in defining it. We help by identify the business objectives, define the valuable future state (strategic goals, objectives, and direction), and the path to get there.
- **How do I better deliver my strategic Outcomes?** What should be my Strategic Direction? Where customers want a future state that is different. They want significant change because they believe their current state is not appropriate, and they need help in defining it. We help by identify the business objectives, define the valuable future state (strategic goals, objectives, and direction), and the path to get there.
- **How can I accelerate my Strategy?** The customer wants to enact the changes needed to achieve their desired future state outcomes. We accelerate those changes and guide the transition from their previous state into the new one through planning, strategic designs, and guided execution.



Advisory

Why VC's Advisory?

We create outcomes in IT that matter to business leaders and that demonstrate the value of their investment in DXC.

We identify broad sets of opportunities for account teams that increases the value DXC can deliver.

We focus on strategic problems and create a bridge between IT strategy and execution that create clear path forward with a bias for action.

Solutions are tailored to the customer's unique challenges and are delivered through DXC's extensive offerings.